

# STECCHI

Trading and Supply

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## Company Profile

Area 47 Sector 5, House Number 335

Lilongwe, Malawi

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## 1. About Us



We are a dedicated, local indigenous Malawian company, aiming at supporting the growth of institutions [both private and public] to deliver quality services. We aim to timely procure and deliver quality services to you in the most professional manner possible. We are duly registered company with the Government of Malawi **[Reg TMBRS1012506]**, Procurement and Public Disposal and Assets and the Malawi Revenue Authority (See all relevant registrations in the annex).

## 2. Our Team



Chisomo Zileni - CEO



Steve Macheso - Managing Partner



Chipiliro Lloyd Moyo - Legal Service Manager



Elidesi Mawango - Head of Procurement & Finance

### 3. Vision

Our vision is to deliver to our valued clients the right product, of the right quality and at the right time

### Mission

We aim to be the market leader in supporting provision of services and delivery of programs through supply of key goods and supplies for improving people's lives

### Objective

To support procurement and delivery of goods and supplies in a timely manner in order to assist institutions [both private and public sector] achieve efficient program and service delivery hence enhance their organizational responsiveness and success

### Our values

- Integrity
- Quality
- Result oriented
- Customer satisfaction
- Efficiency



## 4. What we deliver

### a. Promotional materials and branding

- Banners and billboards
- T-shirts and golf shirts
- Pens and other writing instruments (from affordable to luxury)
- Tote bags, backpacks, document bags and branded reusable shopping bags
- Desk toys like stress balls and fidget spinners
- Drinkware – from plastic water bottles to beautiful glassware
- Hats and caps
- Branded stationery – notepads, compliment slips, telephone message books etc
- Towels and umbrellas
- Kids items like lunch boxes, toys, puzzles or frisbees (great for family- or child-oriented brands)
- Useful desktop items – desk calendars, day planners, diaries, desk clocks and mouse pads and flash drives
- Mens and ladies gift sets and skin care items
- PA Systems and accessories
- And many more



## b. Medical equipment and supplies and other related materials

- General imaging i.e. MRI, CT, Ultrasound, X-rays
- Laboratory equipment and supplies
- Surgical supplies
- Dental supplies
- Beds and mattress
- Dialysis machines and consumables
- CRM (Cardiac Rhythm Management) and heart valves.
- Cardiopulmonary diagnostics & Spirometry.
- Emergency care devices.
- Consumables in urology, neurology, airway management.
- And many more



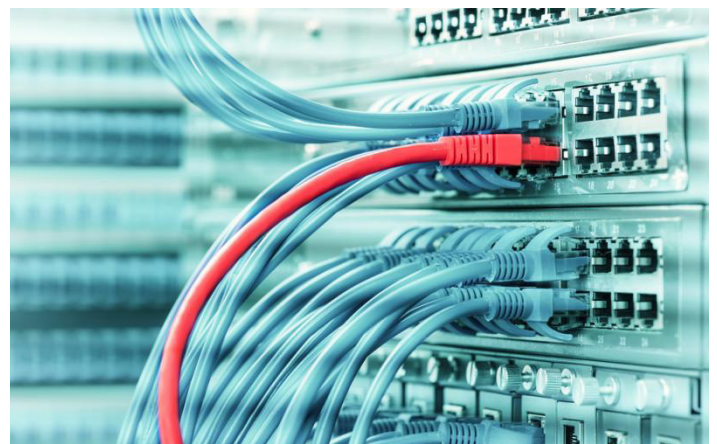
## c. Personal Protective Equipment

- Masks
- Personal protective gowns
- Goggles
- Gumboots
- Examination & Surgical gloves
- Radiation protection gloves
- Specialty and procedure gloves
- Wound Care
- I.V. Dressing Medical Tapes
- Personal Care
- Surgical and cardiothoracic instruments Surgical clips
- And many more others



## d. IT equipment and services

- Computer systems (desktops, workstations, appliances, LAN Stations & Servers with a full set of services concerning investigation, development, installation, maintenance of LAN & WAN);
- Notebooks and handhelds with a full range of accessories;
- Printing and multifunction - printers, faxes, copiers, all-in-one/multifunction machines, print servers and network software, large-format printers and plotters;
- Digital imaging and audio - scanners, digital projectors, digital audio devices, digital senders and photography;
- Storage - choose from storage area networks (SAN), disk arrays, network-attached storage (NAS), tape and automated backup, server-based storage, disks, storage media, DVD and CD products
- Servers - super scalable servers and server appliances for tower or rack-mount environments, internal system expansion or simplified clustering;
- Networking - home networking, switches and hubs, storage area networks (SAN), print servers and network software, modems, UNIX- server connectivity, output management and document delivery;
- Monitors - PC monitors, LCD and multi-media displays;
- Software distribution;
- IT skills and knowledge trainings





## e. Office supplies and Stationery

- Papers
- Office desks
- Ink Cartridges
- Toner Cartridges
- Printer Ribbons Paper,
- Books and registers
- Writing Instruments
- Desk Equipment
- Shredders and Laminators Stamps,
- Printers
- Notebooks
- Desktop PCs Servers
- Networking Equipment Storage
- Devices
- Tablets
- Mobile Devices
- Digital Cameras
- GPS Systems,
- Memory Graphics Cards HDD & SSD
- Computer Cases
- Power Supplies
- Fans & PC Cooling Motherboards
- Processors



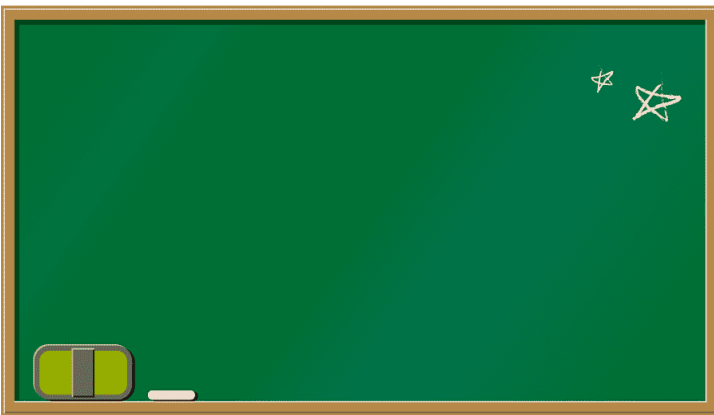
## f. Energy products and solutions

- All electrical installations and services
- panels and accessories
- Solar batteries
- Home and industrial switches including cut-outs
- Electric fences including accessories
- Electrical gate meters
- Electrical transformers
- High-, medium-, and low-voltage power supply solutions, switchgear, and devices
- Low-voltage switchboards and busbar trunking systems
- Power quality, measurement, and monitoring devices
- Integration into industrial and building automation through TIA and TBS,
- Energy storage



## g. Educational materials and supplies

- ECD kits
- Notebooks,
- Pens
- Chalk
- Black boards
- And many more



## h. Water Sanitation and Hygiene supplies

- Chlorine bleaching powder and granules
- Latrine superstructures
- Handwashing materials
- Waste bins
- Sprayers
- Female sanitary pads
- Squatting plates
- Sharps and safety boxes
- Plastic buckets
- Soap
- Barrier fence mesh
- Cholera beds
- Scrubbing brush
- Black garbage bags
- Dust pan
- Plastic tarpaulin



## i. Agricultural and related food and animal products

- Fertiliser
- Seeds
- PICS bags
- Sprayers
- Irrigation kits
- Chemicals
- Animal feed
- Processing equipment
- Animals for breeding and consumption



## j. Oils and lubricants, tyres, batteries and tube

- Motor vehicle lubrication oils
- Motor cycle lubrication
- Motor vehicle and motor cycle tyres
- All vehicle and motor cycle batteries
- Tubes and related products
- And other related products



## k. Supply of motor vehicle hiring

Provision of 4x4 vehicles  
Sedans i.e Mercedes benz for corporate services  
Big open and closed vans for community and urban events  
Small saloon vehicles for local running  
And other similar vehicles as requested



## I. Water supply related goods

- Supply of HDPE pipes and fittings
- Supply of galvanized iron GI pipes and fittings
- Supply of cast iron fittings
- Supply of liquid chlorine
- Supply and delivery of solid granular chlorine
- Supply and delivery of coagulants
- Supply and delivery of UPVC pipes and fittings
- Supply and delivery of bearings
- Supply and delivery of bolts and nuts
- Other related supplies



## 5. Our Compliance with law

We are compliant with MRA and PPDA requirements as follows:

- Company registration - Annex 1
- Tax Clearance Certificate (TCC) – Annex 2
- TPIN – Annex 3
- PPDA Certificate –Annex 4

## 6. Our Bankers

Standard Bank  
Capital City Branch

[Account details provided on request]





## Annex 1: Registration Certificate

COMPANIES REGISTRATION TWER51012506  
TPN NO



GOVERNMENT OF MALAWI  
COMPANIES ACT  
(Cap. 48:03)  
**CERTIFICATE OF INCORPORATION**  
(SECTION 25)

OF STECHI TRADING AND SUPPLY RLIMITED (A Private Company)

I hereby certify that the above mentioned company has this day been incorporated under the Companies Act, and that the company is a Private Company Limited by Shares.

Given under my hand at Lilongwe, Malawi, this 7<sup>th</sup> day of AUGUST, Two Thousand and TWENTY

R.G.

REGISTRAR OF COMPANIES  
07 JUL 2020  
P. O. BOX 1780  
LILONGWE

Ada Kasepa  
Chief Assistant Registrar of Companies



**Annex 2: TPIN**



# Malawi Revenue Authority

Head Office  
Msonkho House  
Independence Drive  
Blantyre, Malawi

Private Bag 247, Blantyre  
Phone: (265) 01 822 588  
Fax: (265) 01 822 302  
E-mail: mrahq@mra.mw  
Website: www.mra.mw

## NOTIFICATION OF TAXPAYER REGISTRATION

Date: **August 28, 2020**  
To: **STEVE MACHESO**

The following particulars of your registration as a taxpayer have been recorded:

Trade Name	<b>STECHI TRADING &amp; SUPPLY LIMITED</b>
Also Trading as	-
Full Name	<b>STECHI TRADING &amp; SUPPLY LIMITED</b>
Telephone Number	<b>09943864149</b>
Postal Address	<b>PO BOX 30375 LILONGWE</b>
Physical Address	<b>AREA 49/56/6</b>
Email:	-
Representative	<b>STEVE MACHESO</b>

Your Taxpayer Identification Number (TPIN) to be used in all matters relating to your registration is:  
**20249349**

If there is any change in any of the above particulars, or if you intend to cease to be a taxpayer or intend to sell the business, Malawi Revenue Authority, Domestic Taxes Division must be notified fourteen days before the intended date of the change, sale or cessation.

  
for: **COMMISSIONER GENERAL**



ALL CORRESPONDENCE SHOULD BE ADDRESSED TO THE COMMISSIONER GENERAL